

2017 COURSE CATALOG

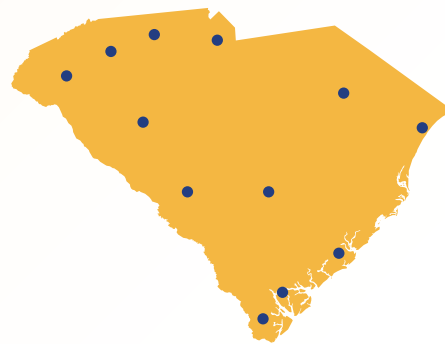
April 2017 - December 2017



Fortune Academy

Start your real estate career with Fortune Academy. Learn about our instructors, locations, courses, and continuing education.

12 Fortune Academy locations in SOUTH CAROLINA



Aiken • Anderson • Beaufort • Bluffton
Charleston • Florence • Greenville
Greenwood • Myrtle Beach • Orangeburg
Rock Hill • Spartanburg



FORTUNE ACADEMY
POWERED BY 360TRAINING
REAL ESTATE SCHOOL

Volume 7 (c) 2017



Mission Statement	4
Vision Statement	4
School Information	4
From the Director	4
Class Locations	5
Why Should I Get into Real Estate Now?	6
How to Get Your South Carolina Real Estate License	7
Course Descriptions	8
Course Listings	9-16
Fortune Academy Staff	17
FAQs	18-20

Mission Statement

Fortune Academy's goals are to maintain and continually develop a strong, profitable organization that leads the marketplace in Real Estate Licensing and Continuing Education programs. Along with fostering an environment in which we can attract and retain quality professionals who come together combining their talents and abilities to provide students the highest levels of professionalism and integrity while achieving personal growth, fulfillment, and financial success for our instructors, employees, and owners.

Vision Statement

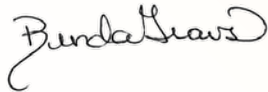
Fortune will be recognized as the premier professional education school by consistently demonstrating superior performance in course content and delivery, providing total consumer satisfaction.

School Information

Fortune Academy is approved by the South Carolina Real Estate Commission to offer a variety of education programs. Fortune Academy's mission is to provide high quality courses to real estate licensees in support of state-mandated education programs for licensure and ongoing professional competency.

From the Director

"It is our belief that the more successful we can make our students, the more successful we will be. As agents build productive and accomplished businesses, they honor us with their patronage and come back to us for their renewal, continuing education, and professional development. It's truly a win-win situation."



Brenda Graves
Campus Director

Aiken — Aiken Technical College

2276 Jefferson Davis Hwy.
Graniteville, SC 29829
Blg. 900 Rm. 902
803-593-9231 Ext. 1230



Greenwood — Piedmont Technical College

620 N. Emerald Rd.
Greenwood, SC 29648
864-941-8400



Anderson — Tri-County Technical College

Industrial Business Development Center
7900 Hwy. 76
Pendleton, SC 29670
864-225-8006



Myrtle Beach — Fortune Academy – CCAR

951-B Shine Ave.
Myrtle Beach, SC 29577
843-839-1131

Beaufort/Bluffton — Technical College of the Lowcountry

Beaufort Campus
921 Ribaut Rd.
Beaufort, SC 29901
843-525-8205



Bluffton Campus
New River Campus
100 Community College Dr.
College D
Bluffton, SC 29909

Myrtle Beach — Horry-Georgetown Technical College

Grand Strand Campus
743 Hemlock Ave.
Myrtle Beach, SC 29577
843-477-2020



Orangeburg — Orangeburg-Calhoun Technical College

3250 St. Matthews Rd. NE
Hwy 601
Orangeburg, SC 29118
803-535-1234



Charleston — Fortune Academy of Charleston

29 Leinbach Dr.
Building D Suite 1
Charleston, SC 29407
877-220-6022

Rock Hill — York Technical College

452 S. Anderson Rd.
Rock Hill, SC 29730
Indian Land Campus
1245 Rosemont Drive
Room W102
Fort Mill, SC 29715
803-325-2888



Florence — Florence-Darlington Technical College

SMiT Building
1951 Pisgah Rd.
Florence, SC 29501
843-413-2719



Spartanburg — Spartanburg Community College

800 Brisack Rd.
Spartanburg, SC 29303
Tyger River Campus
1875 East Main Street
Duncan, SC 25334



Greenville — Greenville Technical College

The Buck Mickel Center
Continuing Education Building
216 S. Pleasantburg Dr.
Greenville, SC 29607
Room 233



Cherokee County Campus
523 Chesnee Highway (HWY 11)
Gaffney, SC 29341
864-592-4800

1 It's one of the best careers to have.

A career in real estate offers uniquely rewarding benefits that other careers cannot offer. Being a real estate agent allows you to:

- Be your own boss
- Work when and where you want
- Gain unlimited income potential
- Get started without any prior experience

2 It's one of the best times to start.

Real estate has rebounded in recent years and interest has been steadily growing.

Launching your career in a competitive climate will give you invaluable experience in handling clients, negotiation, and other skills that will set you apart. As the market continues to evolve or even in the event of a downturn, you will be poised to succeed.

3 It's one of the best places to work.

South Carolina is one of the largest investor markets in the nation.

What does it mean for agents? In today's real estate world, agents are key to any short sale success. They are invaluable to investors because the lenders want to see that the seller is represented. Plus, agents know the local market. They are trusted by sellers in distress and are experienced at building a buyers list. Agents can and will be the heart and soul to any successful short sale investor's business.



Interested in a career change? Fortune Academy offers a wide variety of classes for those interested in a real estate career. Our real estate program combines lectures, discussions, and applications to give you the information needed to pass the state exam.

To qualify for licensure in South Carolina you must:

- Be at least 18 years of age
- Be a high school graduate or the recipient of a certificate of equivalency (GED)
- Have proof of completion of the necessary educational requirements
- Receive a passing score on the state exam
- Pass a criminal background check <https://srandi.com/Employment/AuthForm.aspx>

Choose a particular program to focus on or combine several programs to get your license.

- Prelicense and Advanced Principles in Real Estate for obtaining your Salesperson's License
- Property Management classes for the Property Manager's License
- Broker classes for obtaining a Broker's License
- Continuing education classes for renewing your license
- Online continuing education classes

Unit I – Prelicensing

This 60-hour course is the first step for those who (90 hours required for the salesperson's license) want to list, sell, purchase, exchange, lease, or dispose of real estate for others in the state of South Carolina. Topics discussed in this course include real estate sales, real property law, agency, federal and state laws and regulations, pricing of real property, contracts, finance and mathematics.

Unit II Advanced Real Estate Principles

This 30-hour class is in advanced real estate principles and practices, which is required in obtaining your Salesperson's License. This course is a combination of five 6-hour modules.

Property Management

This 30-hour class is required by the South Carolina Real Estate Commission to receive a Property Management License. Topics include laws affecting property management, rental agreements, tenant relations after leasing and insurance.

Broker A: Broker Management

This course counts for 30 of the 150 hours required to become a Broker (90 hours required for the salesperson's license may be used). In addition to the hours, you will need three years of experience with a salesperson's license and pass the state broker's exam. This course covers short and long range planning, operating a real estate brokerage, liability of a broker for torts of agents, trust accounting, contracts and ethics.

Broker B: Exam Prep

This course counts for 30 of the 150 hours required to become a Broker (90 hours required for the salesperson's license may be used). In addition to the hours, you will be need three years of experience with a salesperson's license and pass a state broker's exam. This course will cover real property law, agency federal and state laws, regulations, pricing of real property, contracts, finance, math, and closing statements.

Appraisal

The Real Estate Appraisers Board in South Carolina issues licenses in seven different classifications and Fortune Academy offers the required curriculum for four of those levels. To qualify as an appraiser, the state requires the applicant:

- to be at least 18 years of age
- to have graduated from High School or have a GED
- must submit proof of completion of qualifying education and, if applicable, experience requirements
- pass an examination, if applicable

Classification Descriptions and Educational and Experience Requirements

Appraiser Apprentice — is an individual authorized by permit to assist a licensed or certified appraiser in the performance of an appraisal if the apprentice is actively and personally supervised by the licensed or certified appraiser.

Education/Experience Requirement: applicant must have received 75 hours of classroom education in the following course categories QE1, QE2, & QE3.

4-hour classes – Call for pricing

CEE 1302 Ethically Speaking

This 4-hour elective Professional Standards Ethics course provides both MCE credit and the required Ethics training by the National Association of REALTORS. “Effective January 1, 2001, through December 31, 2004, and for successive four year periods thereafter, REALTORS are required to complete quadrennial ethics training of not less than two hours and thirty minutes of instructional time.” This course will cover legal and ethical training as well as violations and penalties of the Code of Ethics. The course will involve case studies and outcomes relating them to the Professional Standards of Practice. You will be involved in a mock hearing in order to fully understand the order of process when the Code of Ethics is violated.

CEE 2270 Leases

This 4-hour continuing education course is designed for real estate licensees who wish to learn more about the property management aspects of real estate practice. The course focuses on the fundamental characteristics of residential leasehold estates, the elements required of all leases, and the provisions commonly included in leases. Various types of leases and their basic differences will also be discussed. The course explains how leases must conform to the South Carolina Residential Landlord and Tenant Act. The course concludes with a discussion of the procedures for both lawful and unlawful termination of leases.

CEE 2324 Contracts v. Agency Agreements

This 4-hour continuing education course reviews the elements required of valid and enforceable contracts and the various ways in which contracts may be classified. The often misunderstood “offer and acceptance” process is then discussed in detail, followed by the elements and the terms commonly associated with real estate contracts. Next, the text illustrates the characteristics of agency, along with the elements required of valid and enforceable agency agreements. The final section places emphasis on describing the key dissimilarities between agency agreements and contracts.

CEE 2336 Property Management Fundamentals

Real estate brokers, and real estate salespersons working under the supervision of their brokers, are allowed to participate in property management activities. Many of these brokers and salespersons, however, have not had the opportunity to receive any additional property management training beyond the relatively short segment required in prelicense classes. The purpose of this fast-paced continuing education course is to provide an overview of the roles and responsibilities of property managers. While many facets of the property management profession and its applicable laws are discussed, this course is designed primarily for the currently licensed real estate broker or salesman who wishes to become more knowledgeable about residential property management.

CEE 2482 Professional Expectations & Obligations

This course is designed to increase compliance with regulations, statutes or ethical principles requires us as real estate professionals to either do something we know is required or refrain from doing something because we know it is inappropriate. Course covers: Introductory Section – Stepping Up to Higher Standards, Basic Obligations – Setting a Good Starting Foundation, The Requirements of Licensure – Who Is in the Race and Who Is Not, Diligence & Disclosure – Challenges & Hurdles, Disciplinary Actions & the Process – Problems in the Race, and Professionalism in Action – Committing to Excellence.

CEE 2511 Issues Affecting Commercial Brokers

This is a 4-hour continuing education elective course for commercial real estate brokers which deals with legal and ethical situations that arise in real estate transactions and handling those situations according to the South Carolina License Law and the REALTOR® Code of Ethics. The course is designed to protect the public by explaining and encouraging behaviors that meet or exceed the requirements of the law. It also provides an opportunity for commercial brokers to discuss problems that arise in transactions and solutions that conform to the License Law and the REALTOR® Code of Ethics (for those who are REALTORS®).

CEC 2633 TRID Safely in a Flood of Disclosures

This is a 4-hour core course mandated by the State of South Carolina. TRID transactions, Replace HUD-1, GFE, T-I-L, lenders are responsible. Does NOT apply to the following: HELOCS, Mortgage secured by moveable dwelling, Reverse mortgages, Cash transactions and Loans for commercial purposes. 0.400 Continuing Education Units.

TYPE KEY:

- REI** – Unit 1 - Pre-Licensing
- PM** – Property Management
- AP** – Advanced Principles in Real Estate
- MCE** – Mandatory Continuing Education

TIME KEY:

- D** – Day
- E** – Evening
- W** – Weekend

LOCATION SORT	LOCATION	TYPE CLASS	CLASS	TIME (D,E,W)	TIME	DAYS	BEGIN DATE	END DATE
Aiken	Aiken	AP	AP	D	8:30 am - 3:30 pm	M-F	4/24/2017	4/28/2017
Aiken	Aiken	MCE	2270	D	8:30 am - 12:30 pm	W	5/3/2017	5/3/2017
Aiken	Aiken	MCE	2633	D	1:30 pm - 5:30 pm	W	5/3/2017	5/3/2017
Aiken	Aiken	MCE	2324	D	8:30 am - 12:30 pm	TH	5/4/2017	5/4/2017
Aiken	Aiken	MCE	2633	D	1:30 pm - 5:30 pm	TH	5/4/2017	5/4/2017
Aiken	Aiken	REI	REI	E	6:00 pm - 10:00 pm	M,W	5/8/2017	6/28/2017
Aiken	Aiken	AP	AP	D	8:30 am - 3:30 pm	M-F	8/21/2017	8/25/2017
Aiken	Aiken	REI	REI	D	8:30 am - 5:30 pm	M-TH	9/11/2017	9/21/2017
Aiken	Aiken	REI	REI	E	6:00 pm - 10:00 pm	M,W	10/9/2017	12/6/2017
Aiken	Aiken	AP	AP	D	8:30 am - 3:30 pm	M-F	12/11/2017	12/15/2017
Anderson	Pendleton	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/6/2017
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Anderson	Pendleton	REI	REI	E	6:00 pm - 10:00 pm	T,TH	5/9/2017	6/29/2017
Anderson	Pendleton	AP	AP	D	8:30 am - 3:30 pm	M-F	5/22/2017	5/26/2017
Anderson	Pendleton	AP	AP	E	6:00 pm - 10:00 pm	M,W	7/10/2017	8/9/2017
Anderson	Pendleton	REI	REI	E	6:00 pm - 10:00 pm	T,TH	7/11/2017	8/31/2017
Anderson	Pendleton	REI	REI	D	8:30 am - 5:30 pm	M-TH	8/7/2017	8/17/2017
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Anderson	Pendleton	AP	AP	E	6:00 pm - 10:00 pm	M,W	9/4/2017	10/4/2017
Anderson	Pendleton	REI	REI	E	6:00 pm - 9:00 pm	T,TH	9/12/2017	11/9/2017
Anderson	Pendleton	REI	REI	D	8:30 am - 5:30 pm	M-TH	10/2/2017	10/12/2017
Anderson	Pendleton	PM	PM	E	6:00 pm - 9:00 pm	M,W	10/9/2017	11/1/2017

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Beaufort	Bluffton1	REI	REI	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/13/2017
Beaufort	Bluffton1	MCE	1302	D	8:30 am - 12:30 pm	F	4/7/2017	4/7/2017
Beaufort	Bluffton1	MCE	2633	D	1:30 pm - 5:30 pm	F	4/7/2017	4/7/2017
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Beaufort	Bluffton1	REI	REI	E	6:00 pm - 10:00 pm	T-TH	5/2/2017	6/1/2017
Beaufort	Beaufort	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	5/6/2017	6/4/2017
Beaufort	Beaufort	AP	AP	D	8:30 am - 3:30 pm	M-F	5/15/2017	5/19/2017
Beaufort	Beaufort	MCE	2270	D	8:30 am - 12:30 pm	F	5/26/2017	5/26/2017
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Beaufort	Beaufort	AP	AP	E	6:00 pm - 9:00 pm	M-F	6/12/2017	6/23/2017
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Beaufort	Bluffton1	AP	AP	D	8:30 am - 3:30 pm	M-F	6/26/2017	6/30/2017
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Beaufort	Bluffton1	AP	AP	D	8:30 am - 3:30 pm	M-F	8/28/2017	9/1/2017
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Beaufort	Bluffton1	REI	REI	D	8:30 am - 5:30 pm	M-TH	10/2/2017	10/12/2017
Beaufort	Beaufort	AP	AP	E	6:00 pm - 9:00 pm	M-F	10/9/2017	10/20/2017
Beaufort	Bluffton1	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	10/16/2017	10/19/2017
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Beaufort	Beaufort	REI	REI	E	6:00 pm - 10:00 pm	T-TH	10/24/2017	11/30/2017
Beaufort	Beaufort	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	10/30/2017	11/2/2017
Beaufort	Beaufort	REI	REI	D	8:30 am - 5:30 pm	M-TH	11/6/2017	11/16/2017

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Charleston	Private	PM	PM	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/6/2017
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Charleston	Charleston	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	4/22/2017	5/14/2017
Charleston	Charleston	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	4/24/2017	4/27/2017
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Charleston	Charleston	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	5/22/2017	5/25/2017
Charleston	Charleston	MCE	2633	D	1:30 pm - 5:30 pm	T	5/30/2017	5/30/2017
Charleston	Charleston	MCE	2324	D	8:30 am - 12:30 pm	T	5/30/2017	5/30/2017
Charleston	Charleston	PM	PM	W	8:30 am - 5:30 pm	Sat/Sun	6/3/2017	6/11/2017
Charleston	Charleston	REI	REI	D	8:30 am - 5:30 pm	M-TH	6/5/2017	6/15/2017
Charleston	Charleston	AP	AP	D	8:30 am - 3:30 pm	M-F	6/19/2017	6/23/2017
Charleston	Charleston	MCE	2336	D	8:30 am - 12:30 pm	TH	6/29/2017	6/29/2017
Charleston	Charleston	MCE	2633	D	1:30 pm - 5:30 pm	TH	6/29/2017	6/29/2017
Charleston	Charleston	Broker	BrokerA	W	8:30 am - 5:30 pm	Sat/Sun	7/8/2017	7/16/2017
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Charleston	Charleston	REI	REI	D	8:30 am - 5:30 pm	M-TH	9/11/2017	9/21/2017
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Charleston	Charleston	AP	AP	D	8:30 am - 3:30 pm	M-F	10/16/2017	10/20/2017
Charleston	Charleston	AP	AP	W	8:30 am - 3:30 pm	Sat/Sun	10/20/2017	11/12/2017
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Charleston	Charleston	REI	REI	D	8:30 am - 5:30 pm	M-TH	12/4/2017	12/14/2017

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Florence	Florence	REI	REI	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/13/2017
Florence	Florence	AP	AP	D	8:30 am - 3:30 pm	M-F	4/24/2017	4/28/2017
Florence	Florence	REI	REI	E	6:00 pm - 10:00 pm	T,TH	6/6/2017	7/25/2017
Florence	Florence	REI	REI	D	8:30 am - 5:30 pm	M-TH	6/5/2017	6/15/2017
Florence	Florence	AP	REI	E	6:00 pm - 9:00 pm	M-F	6/12/2017	6/23/2017
Florence	Florence	AP	REI	D	8:30 am - 3:30 pm	M-F	6/26/2017	6/30/2017
Florence	Florence	AP	REI	E	6:00 pm - 9:00 pm	M,W	7/31/2017	8/30/2017
Florence	Florence	PM	REI	D	8:30 am - 5:30 pm	M-TH	8/14/2017	8/17/2017
Florence	Florence	REI	REI	E	6:00 pm - 10:00 pm	T,TH	9/5/2017	10/24/2017
Florence	Florence	REI	REI	D	8:30 am - 5:30 pm	M-TH	10/2/2017	10/12/2017
Florence	Florence	AP	REI	D	8:30 am - 3:30 pm	M-F	10/23/2017	10/27/2017
Florence	Florence	AP	REI	E	6:00 pm - 9:00 pm	M-F	10/30/2017	11/10/2017
Florence	Florence	AP	REI	E	6:00 pm - 9:00 pm	M,W	11/6/2017	12/6/2017
Florence	Florence	REI	REI	D	8:30 am - 5:30 pm	M-TH	12/4/2017	12/14/2017
Greenville	Greenville	REI	REI	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/13/2017
Greenville	Greenville	AP	AP	D	8:30 am - 3:30 pm	M-F	4/17/2017	4/21/2017
Greenville	Greenville	AP	AP	E	6:00 pm - 9:00 pm	M-F	4/24/2017	5/5/2017
Greenville	Greenville	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	4/24/2017	4/27/2017
Greenville	Greenville	REI	REI	D	8:30 am - 5:30 pm	M-TH	5/1/2017	5/11/2017
Greenville	Greenville	REI	REI	E	6:00 pm - 10:00 pm	T-TH	5/9/2017	6/8/2017
Greenville	Greenville	AP	AP	D	8:30 am - 3:30 pm	M-F	5/15/2017	5/19/2017
Greenville	Greenville	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	5/22/2017	5/25/2017
Greenville	Greenville	MCE	2270	D	8:30 am - 12:30 pm	F	5/26/2017	5/26/2017
Greenville	Greenville	MCE	2633	D	1:30 pm - 5:30 pm	F	5/26/2017	5/26/2017
Greenville	Greenville	REI	REI	D	8:30 am - 5:30 pm	M-TH	6/5/2017	6/15/2017
Greenville	Greenville	PM	PM	E	6:00 pm - 10:00 pm	M,W	6/5/2017	6/28/2017
Greenville	Greenville	MCE	2633	D	1:30 pm - 5:30pm	F	6/9/2017	6/9/2017
Greenville	Greenville	MCE	1302	D	8:30 am - 12:30pm	F	6/9/2017	6/9/2017
Greenville	Greenville	AP	AP	D	8:30 am - 3:30 pm	M-F	6/19/2017	6/23/2017
Greenville	Greenville	AP	AP	E	6:00 pm - 9:00 pm	M-F	6/19/2017	6/30/2017
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Greenville	Greenville	PM	PM	D	8:30 am - 5:30 pm	M-TH	7/31/2017	8/3/2017
Greenville	Greenville	REI	REI	D	8:30 am - 5:30 pm	M-TH	8/7/2017	8/17/2017
Greenville	Greenville	AP	AP	E	6:00 pm - 9:00 pm	M-F	8/21/2017	9/1/2017
Greenville	Greenville	AP	AP	D	8:30 am - 3:30 pm	M-F	8/21/2017	8/25/2017
Greenville	Greenville	REI	REI	E	6:00 pm - 10:00 pm	T-TH	9/5/2017	10/5/2017

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Greenville	Greenville	REI	REI	D	8:30 am - 5:30 pm	M-TH	12/4/2017	12/14/2017
Greenwood	Greenwood	AP	AP	D	8:30 am - 3:30 pm	M-F	5/8/2017	5/12/2017
Greenwood	Greenwood	REI	REI	D	8:30 am - 5:30 pm	M-TH	9/11/2017	9/21/2017
Greenwood	Greenwood	AP	AP	D	8:30 am - 3:30 pm	M-F	10/16/2017	10/20/2017
Myrtle Beach	CCAR	REI	REI	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/13/2017
Myrtle Beach	CCAR	MCE	2633	D	1:30 pm - 5:30 pm	F	4/7/2017	4/7/2017
Myrtle Beach	CCAR	MCE	2270	D	8:30 am - 12:30 pm	F	4/7/2017	4/7/2017
Myrtle Beach	CCAR	AP	AP	E	6:00 pm - 9:00 pm	M-F	4/17/2017	4/28/2017
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Myrtle Beach	CCAR	MCE	2633	D	1:30pm - 5:30 pm	T	5/23/2017	5/23/2017
Myrtle Beach	CCAR	MCE	2336	D	8:30 am - 12:30 pm	T	5/23/2017	5/23/2017
Myrtle Beach	CCAR	MCE	2633	D	1:30 pm - 5:30 pm	TH	5/25/2017	5/25/2017
Myrtle Beach	CCAR	MCE	1302	D	8:30 am - 12:30 pm	TH	5/25/2017	5/25/2017
Myrtle Beach	CCAR	AP	AP	E	6:00 pm - 9:00 pm	M-F	6/12/2017	6/23/2017
Myrtle Beach	CCAR	MCE	1302	D	8:30 am - 12:30 pm	F	6/16/2017	6/16/2017
Myrtle Beach	CCAR	MCE	2633	D	1:30 am - 5:30 pm	F	6/16/2017	6/16/2017
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Myrtle Beach	CCAR	MCE	1302	D	8:30 am - 12:30 pm	F	6/30/2017	6/30/2017
Myrtle Beach	CCAR	MCE	2633	D	1:30 pm - 5:30 pm	F	6/30/2017	6/30/2017
Myrtle Beach	CCAR	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	7/8/2017	7/30/2017

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Myrtle Beach	CCAR	REI	REI	E	6:00 pm - 10:00 pm	T, TH	8/29/2017	10/17/2017
Myrtle Beach	CCAR	REI	REI	D	8:30 am - 5:30 pm	M-TH	9/11/2017	9/21/2017
Myrtle Beach	CCAR	Broker	BrokerA	W	8:30 am - 5:30 pm	Sat/Sun	9/16/2017	9/24/2017
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Myrtle Beach	CCAR	REI	REI	D	8:30 am - 5:30 pm	M-TH	10/2/2017	10/12/2017
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Myrtle Beach	CCAR	AP	AP	E	6:00 pm - 10:00 pm	M,W	10/23/2017	11/15/2017
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Myrtle Beach	CCAR	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	10/28/2017	11/19/2017
Myrtle Beach	CCAR	REI	REI	D	8:30 am - 5:30 pm	M-TH	11/6/2017	11/16/2017
Myrtle Beach	CCAR	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	11/13/2017	11/16/2017
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Myrtle Beach	CCAR	PM	PM	W	8:30 am - 5:30 pm	Sat/Sun	12/2/2017	12/10/2017
Myrtle Beach	CCAR	REI	REI	D	8:30 am - 5:30 pm	M-TH	12/4/2017	12/14/2017
Orangeburg	Orangeburg	REI	REI	E	6:00 pm - 10:00 pm	M-F	4/3/2017	4/21/2017
Orangeburg	Orangeburg	AP	AP	E	6:00 pm - 9:00 pm	T-TH	5/9/2017	5/30/2017
Orangeburg	Orangeburg	REI	REI	E	6:00 pm - 10:00 pm	M-F	10/2/2017	10/20/2017
Orangeburg	Orangeburg	AP	AP	E	6:00 pm - 9:00 pm	T-TH	11/13/2017	11/24/2017
Rock Hill	Rock Hill	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	4/1/2017	4/30/2017
Rock Hill	Rock Hill	REI	REI	D	8:30 am - 5:30 pm	M-TH	4/3/2017	4/13/2017
Rock Hill	Indian Land	REI	REI	E	6:00 pm - 10:00 pm	T-TH	4/11/2017	5/11/2017
Rock Hill	Rock Hill	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	4/24/2017	4/27/2017
Rock Hill	Rock Hill	AP	AP	E	6:00 pm - 10:00 pm	M-TH	5/15/2017	5/26/2017
Rock Hill	Indian Land	AP	AP	D	8:30 am - 3:30 pm	M-F	5/15/2017	5/19/2017
Rock Hill	Rock Hill	REI	REI	D	8:30 am - 5:30 pm	M-TH	6/5/2017	6/15/2017
Rock Hill	Rock Hill	REI	REI	E	6:00 pm - 10:00 pm	T, TH	7/11/2017	8/29/2017
Rock Hill	Indian Land	AP	AP	D	8:30 am - 3:30 pm	M-F	7/17/2017	7/21/2017
Rock Hill	Rock Hill	REI	REI	D	8:30 am - 5:30 pm	M-TH	8/14/2017	8/24/2017

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Rock Hill	Rock Hill	AP	AP	D	8:30 am - 3:30 pm	M-F	9/11/2017	9/15/2017
Rock Hill	Rock Hill	REI	REI	E	6:00 pm - 10:00 pm	T, TH	9/12/2017	10/31/2017
Rock Hill	Rock Hill	REI	REI	W	8:30 am - 5:30 pm	Sat/Sun	9/16/2017	10/8/2017
Rock Hill	Rock Hill	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	9/18/2017	9/21/2017
Rock Hill	Rock Hill	REI	REI	D	8:30 am - 5:30 pm	M-TH	10/2/2017	10/12/2017
Rock Hill	Rock Hill	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	10/23/2017	10/26/2017
Rock Hill	Rock Hill	AP	AP	D	8:30 am - 3:30 pm	M-F	11/6/2017	11/10/2017
Rock Hill	Rock Hill	AP	AP	E	6:00 pm - 9:00 pm	M,W	11/6/2017	12/13/2017
Rock Hill	Rock Hill	PM	PM	D	8:30 am - 5:30 pm	M-Th	11/27/2017	11/30/2017
Rock Hill	Rock Hill	REI	REI	D	8:30 am - 5:30 pm	M-TH	12/4/2017	12/14/2017
Spartanburg	Spartanburg	PM	PM	D	8:30 am - 5:30 pm	M-TH	4/17/2017	4/20/2017
Spartanburg	Spartanburg	REI	REI	D	8:30 am - 5:30 pm	M-TH	5/8/2017	5/18/2017
Spartanburg	Spartanburg	MCE	1302	D	8:30 am - 12:30 pm	W	5/24/2017	5/24/2017
Spartanburg	Spartanburg	MCE	2633	D	1:30 pm - 5:30 pm	W	5/24/2017	5/24/2017
Spartanburg	Spartanburg	AP	AP	D	8:30 am - 3:30 pm	M-F	6/5/2017	6/9/2017
Spartanburg	Duncan	AP	AP	E	6:00 pm - 9:00 pm	M,W	6/12/2017	7/12/2017
Spartanburg	Spartanburg	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	6/19/2017	6/22/2017
Spartanburg	Spartanburg	MCE	2324	D	8:30 am - 12:30 pm	T	6/27/2017	6/27/2017
Spartanburg	Spartanburg	MCE	2633	D	1:30 pm - 5:30 pm	T	6/27/2017	6/27/2017
Spartanburg	Spartanburg	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	7/10/2017	7/13/2017
Spartanburg	Spartanburg	REI	REI	E	6:00 pm - 10:00 pm	T,TH	7/11/2017	8/29/2017
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Spartanburg	Spartanburg	REI	REI	D	8:30 am - 5:30 pm	M-TH	8/14/2017	8/24/2017
Spartanburg	Cherokee	REI	REI	E	6:00 pm - 10:00 pm	T,Th	8/15/2017	10/3/2017
Spartanburg	Spartanburg	AP	AP	D	8:30 am - 3:30 pm	M-F	9/11/2017	9/15/2017
Spartanburg	Duncan	AP	AP	E	6:00 pm - 9:00 pm	M,W	9/18/2017	10/18/2017
Spartanburg	Spartanburg	Broker	BrokerA	D	8:30 am - 5:30 pm	M-TH	9/25/2017	9/28/2017
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Spartanburg	Cherokee	REI	REI	E	6:00 pm - 9:00 pm	T,Th	10/10/2017	11/9/2017
Spartanburg	Spartanburg	Broker	BrokerB	D	8:30 am - 5:30 pm	M-TH	10/16/2017	10/19/2017
Spartanburg	Spartanburg	REI	REI	D	8:30 am - 5:30 pm	M-TH	11/6/2017	11/16/2017
Spartanburg	Spartanburg	AP	AP	D	8:30 am - 3:30 pm	M-F	11/27/2017	12/1/2017
Spartanburg	Duncan	AP	AP	E	6:00 pm - 10:00 pm	M,W	11/27/2017	12/20/2017

NAME	TITLE	LOCATION
Craig Douglas	Sr. Director of Operations	Austin
Brenda Graves	Campus Director	Austin
Diane Collins	Campus Administrator	Myrtle Beach
Stacie Farrell	Office Coordinator	Myrtle Beach
Mike Alderman	Instructor	Anderson/Greenwood/Rock Hill
Terri Anderson	Instructor	Anderson
Sandra Cribb	Instructor	Myrtle Beach
Susan Lucas	Instructor	Myrtle Beach
Charles Heinrich	Instructor	Myrtle Beach
Tammie Pierce	Instructor	Myrtle Beach
Lenny Gaines	Instructor	Greenville
Apryl Haden	Instructor	Charleston
Shelby Appleby	Instructor	Beaufort
Landon Brent	Instructor	Florence
Sandra Childs	Instructor	Spartanburg
Dale Clift	Instructor	Spartanburg
Ronnie Davis	Instructor	Greenwood/Greenville/Spartanburg
MaryAnne Dorio	Instructor	Myrtle Beach
Susan Early	Instructor	Charleston
Amanda Farnum	Instructor	Greenville
Valerie Ford	Instructor	Bluffton
Joseph Gobbett	Instructor	Greenville
Van Harden	Instructor	Myrtle Beach
John Hassell	Instructor	Charleston
Bob Heller	Instructor	Anderson/Greenville/Greenwood
Ray James	Instructor	Charleston
Sandy Jordan	Instructor	Anderson
Savonna Judge	Instructor	Rock Hill
John Kolessar	Instructor	Bluffton
Ed Leahey	Instructor	Bluffton
Jenny Linich	Instructor	Rock Hill
Steve Petro Jr.	Instructor	Beaufort/Bluffton
Randy Ponton	Instructor	Florence
Larry Poole	Instructor	All Locations
Steve Ranzer	Instructor	Aiken
Lori Reynolds	Instructor	Greenville
Kimber Smith	Instructor	Charleston
Buck Travis	Instructor	Orangeburg

Please see web page for additional information: <http://www.fortuneacademy.com/about-staff>

What are the requirements for a South Carolina Real Estate license?

REAL ESTATE LICENSE LAW REVISION: EFFECTIVE JANUARY 1, 2017 A revision of the South Carolina Real Estate Licensing law (S.1013/Act.170) was signed into law on May 23, 2016. The new license law will take effect on January 1st, 2017. There are multiple changes which will affect licensees or applicants. For a complete review of the license law revisions, visit <http://www.llr.state.sc.us/POL/REC/>.

To qualify for licensure in South Carolina you must:

- Be at least 18 years of age
- Be a high school graduate or the
- Recipient of a certificate of equivalency (GED)
- Have proof of completion of the necessary 90-hour educational requirements
- Receive a passing score on the state exam
- Pass a criminal background check <https://srandi.com/Employment/AuthForm.aspx>

What are your business hours?

Fortune Academy is open from 8:00 am to 4:00 pm Monday thru Friday. We are closed most federal holidays.

May I pick my books up prior to the start of class?

No, books are issued the first day of class from the instructor.

Does any of my previous education count towards obtaining my license?

Previous college credit does not count towards obtaining your license.

If I have to change my class dates is there a penalty?

Fortune Academy requires 48-hour advance notice prior to class starting to transfer to another class.

Do your classes ever cancel?

Very rarely, but due to lack of enrollment some classes do cancel. Typically these classes are renewal classes or classes offered on a non-traditional schedule.

Do I get a lunch break?

Lunch break is from 12:30 pm – 1:30 pm during day and weekend classes. There is no lunch break for evening classes.

How do I get graded for the courses?

The South Carolina Real Estate Commission and Fortune Academy require that you attend ALL SESSIONS before you can take the Fortune Academy Exam (if applicable) and/or earn a certificate. If a student misses one session or more than one session, the session, or those sessions missed may be made up at a future regularly scheduled class. The classes must be made up within 6 months or FULL CHARGES will be collected again.

What if I miss part of a class?

SC Real Estate Commission requires student be present during all course hours. Attendance will be taken. If more than 5 minutes late, the student will not be permitted in the class and must make up the class at another time. The cost of making up a missed class is \$25.00 per session.

What if I lose my certificate? How long does your school keep a copy?

For a minimum of 5 years. A Fortune certificate is valid for 5 years from the date of issue. There is a \$20 fee for a replacement certificate.

What are the requirements to graduate from your school?

The student must satisfactorily complete the course and class exam to receive certificate of completion.

How do Online CE courses work?

Upon registering for class, you are immediately able to start your online course. Once you have satisfactorily completed the class, you will be able to print your certificate at the end of the course.

How do I get my CE certificate?

Upon satisfactory completion of the class, you will receive your certificate from the instructor.

What happens if I run into a problem with my registration or online test?

Our top notch technical support team will be more than happy to assist you with any problems you may encounter.

Do I need to have a sponsor (broker) to take this class?

There is no requirement for sponsorship, nor does a student need to have a company in mind at the time the prelicensing class is taken.

What are the fees involved in taking the SC state exam?

The cost associated with the application for the SC state exam is as follows: \$25.00 in the form of a check or money order for the application fee and \$63.00 for each attempt of the SC state exam.

How long after I take the course before I can take the state exam?

The state exam is given by appointment only and you cannot schedule this appointment until the SC Real Estate Commission has sent you the necessary paperwork to do so. It takes approximately 2 weeks for the paperwork to be processed and returned to you. Once you receive the necessary paperwork, you can contact PSI to schedule an appointment to take your exam.

Who gives the SC State Exam?

All state exams are conducted through PSI Examination Services. There are 5 different testing locations throughout South Carolina.

Do you offer job placement in any/all fields that you teach?

Fortune and/or all of Fortune's affiliates are prohibited to offer job placement or assistance. Since Fortune provides education in specialized job market fields, we can neither endorse or refer students to a specific company or establishment with the purpose of job placement.

What is your pass rate? Do you guarantee that I will pass this course?

Most of our students go on to pass all Fortune exams and state exams successfully, however their success depends on several factors. The student will get out of these courses what they put into them, attentiveness, study, interaction, attendance, and timing are all key factors in their success. We offer no monetary guarantees, nor do we refund tuition if a student is unsuccessful. Fortune Academy will do everything in their power to help you pass your exams.

Can I get a provisional license?

No, as of January 1, 2017, sales initial licensure applicants will have to complete 90 hours of prelicensing education prior to being issued a license. There will no longer be a one year “provisional” license issued after completing 60 hours and passing the exam. Applicants must complete the additional 30 hours prior to issuance of a full sales license.

Did the Post License class change to Advanced Principles of Real Estate?

Yes, it consists of the same 5 modules.

Can I take the state exam after my Prelicense class?

Yes, but you will not receive a license until you have taken the Advanced Principles of Real Estate class.

How many CE credits will I need to take for a Salesperson’s License?

8 if your license expires by June 30, 2017.
10 if you need to renew in June 2018 and beyond.

2017 Course Catalog



951-B Shine Ave.
Myrtle Beach, SC 29577

877-220-6022

www.fortuneacademy.com